
A Steps towards the bright future

Learnomate Technologies is the Information technology company which provide training on different IT Technologies.

Out of that **SALESFORCE** is the one of the technology.

Course structure design in such a way that student will learn from Basic concepts to advance.

SALESFORCE SYLLABUS KEY POINTS

ADMIN

CONCEPT OF CLOUD COMPUTING

- Introduction
- Evolution of Cloud Computing
- Comparison with other computing technologies
- Characteristics of Cloud computing
- Advantages and Disadvantages

Classification of Cloud Services

- PAAS (Platform As A Service)
- SAAS(Software As A Service)
- IAAS(Infrastructure As A Service)

INDRODUCTION OF SALESFORCE CRM:

- CRM functionalities, B2B AND B2C, Products of SF
- Create developer edition org, Login to SF page, Introduction about the org
- Sales Architecture, Accounts, Contacts, Lead, Cases

CORE ADMIN CONCEPTS OF SALESFORCE CUSTOMIZATION:

- Create Custom Profiles and Users
- Custom Objects & Custom Fields & Custom Tabs
- Customizing Relationships, Formula fields and Rollup summary fields
- Define Dependent Picklists
- Customize page Layouts, Records Types



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- Customize Standards related lists
- Learn About Record Types & Business Processes
- Use Field Level Security

SECURITY & ACCESS MODEL:

- Set Organization-Wide Defaults
- Role Hierarchy, Public Groups, Queues, Permission Sets
- Sharing Rules

WORKFLOW CONCEPT:

- Define Workflow
- Set up workflow rules
- Setup workflow tasks & Email Alerts & Field Updates
- Time dependent workflows

PROCESS BUILDER:

- Create a record
- Update all related records
- Use a quick action to create a record, update a record, or log a call
- Launch a trigger-ready flow
- Send an email
- Post to Chatter
- Submit for approval

APPROVAL PROCESS:

- Plan Approaches using workflow
- Use the approval wizard – standard vs. jump start
- Create workflow approvals



Reports And Dashboard:

- Introduction of Report and Dashboard
- Types of Report
- Create Report and Dashboard

CASE & LEAD MANAGEMENT:

- Web to cases and Web to Leads
- Case Assignment rules

DEVELOPMENT**APEX LANGUAGE FUNDAMENTALS:**

- Basic of OOPs.
- Data Types and Collections (List, Set, Map)
- Writing code in Anonymous window
- Creating an Apex Class
- Calling a Class Method

DML AND DATABASE QUERY:

- Static and Dynamic DML Statements
- sObject Relationships
- SOQL, SOSL, Apex Sharing
- Programs using the above concepts

TRIGGERS FUNDAMENTALS:

- Basic of Trigger, Trigger Events and context Variable
- Trigger Syntax and Trigger handler class.
- Context Variable Considerations, Bulk Triggers
- Sample Programs using above concepts.
- Governor Limits and order of execution



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TEST CLASS:

- Understanding Test Class in Apex.
- Test class for trigger. Code Coverage for trigger and class
- Different types of Annotations used in Test class.
- Programs using the above concept

ASYNCHRONOUS APEX FEATURES:

- Queueable Apex
- Schedule Apex
- Batch Apex
- Future Method

Salesforce Integration

- REST and SOAP API.
- Building Webservices class and generating WSDL File.
- Importance of Wrapper Request and Response.
- Practical example with line-by-line code explanation.

DEPLOYMENT USING CHANGES SETS

COURSE DETAILS

- Training Duration: 2 Months
- Fees: Rs. 19999 [299\$ USD]
[Online Training available]

Special Lectures:

Ashish Sir for Oracle Golden Gate [2 Lectures]

Mohit Sir for Oracle Cloud [2 Lectures]

Ankush sir for Oracle DBA [2 Lectures]



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TRAINING HIGHLIGHTS

- Recording Access shared to students on Learnomate App
- Professional Resume building by Industrial working mentors
- Dedicated Support Team to solve issues [8 Am to 8 Pm]
- Placement assistance/Job requirement notification support/Hr contacts

CONTACT DETAILS

If you required any further information, please fill free to contact us.

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